

INFINITY CAPITAL

Product Guide 05 Feb 2024



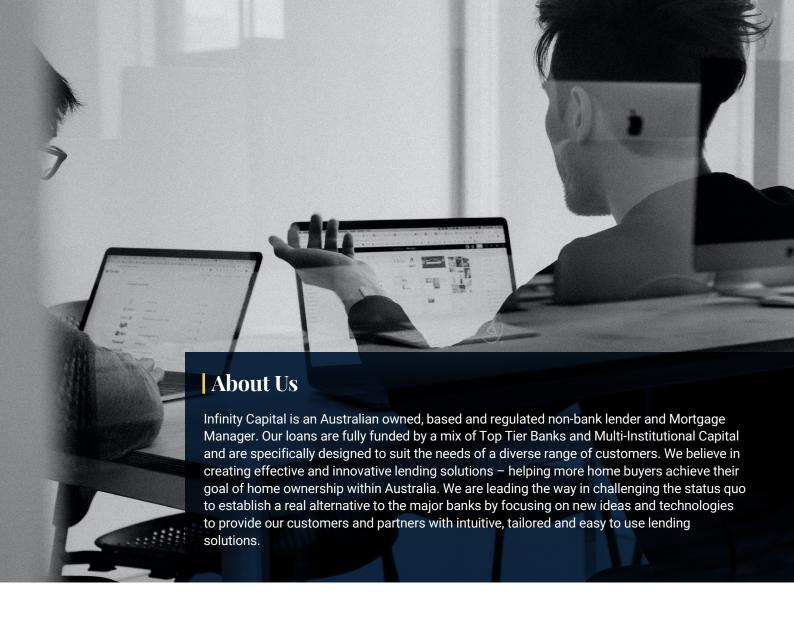


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IC Plus Product- No Claw Back

Variable rate p. a .	Established Property Loan ≤ \$1m								
variable rate p. a .		Owner (Occupied		Investment				
LVR	P&I	CPR [^]	10	CPR [^]	P&I	CPR [^]	10	CPR [^]	
≤80%	6.89%	7.08%	7.29%	7.48%	7.14%	7.33%	7.39%	7.54%	
≤80%(Over \$1m)	6.99%	7.18%	7.39%	7.58%	7.24%	7.43%	7.49%	7.68%	
>80% & <85%	7.39%	7.54%	N/A		7.64%	7.83%	7.89%	8.08%	

[^]based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$120 $\,$

Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro	Regional
Established Property	0 -85.00	\$1,000,000	\$1,000,000	\$75 0,000	N/A

	Established Property						
Borrower Type	Individuals, Company or Trust						
Maximum Loan Size	\$1,000,000						
Maximum IO Amount	\$1,000,000						
Maximum Single Borrower Exposure	\$2,000,000						
	 ✓ IC Application Form + VOI Form ✓ Genworth Servicing Calculator ✓ Equifax Check For All Applicants ✓ Broker Certified 100 points ID 						
Documentation Checklist	 ✓ Most Recent 2 Payslips+ One of The Following: ✓ Letter of employment Latest group certificate / PAYG Summary Tax assessment notice ✓ Rental Appraisal for existing property is acceptable ✓ For Self-employed borrower only Last two years company financials + company tax return + personal tax return + NOA for self-employed borrowers 						
Repayment Types	Principal and Interest (Interest Only for maximum of 10 years (5 + 5))						
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.						
Maximum number of loans	Up to 4 loan splits						
Cash Out	Max 80% LVR						

Conditional Offer	Valuation And Admin Fee	From 330*		Appual Facility FacA	\$120
	Establishment Fee	1% of loan amount+ GST		Annual Facility Fee^	\$120
Settlement	Lenders Legal Fees	\$385 at cost	Discharge	Discharge Fee	4075
	Settlement Fee	\$275			\$375

^{*}All fees are payable at settlement. (Except valuation fee)
*Valuation Fee: Other areas may be a higher fee. Fee will increase by quotation if property value is \$1,000,000 or higher.



IC Supreme Product

Variable rate p. a .	Established Property Loan ≤ \$1m								
variable rate p. a .		Owner (Occupied		Investment				
LVR	P&I	CPR [^]	10	CPR [^]	P&I	CPR [^]	10	CPR [^]	
≤80%	7.28%	7.47%	7.68%	7.87%	7.53%	7.72%	7.78%	7.93%	
≤80%(Over \$1m)	7.38%	7.57%	7.78%	7.97%	7.63%	7.82%	7.88%	8.07%	
>80% & <85%	7.78%	7.97%	N/A		8.03%	8.22%	8.29%	8.47%	

[^]based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$120 $\,$

Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro	Regional
Established Property	0 -85.00	\$1,000,000	\$1,000,000	\$75 0,000	N/A

	Established Property						
Borrower Type	Individuals, Company or Trust						
Maximum Loan Size	\$1,000,000						
Maximum IO Amount	\$1,000,000						
Maximum Single Borrower Exposure	\$2,000,000						
Documentation Checklist	 ✓ IC Application Form + VOI Form ✓ Genworth Servicing Calculator ✓ Equifax Check For All Applicants ✓ Broker Certified 100 points ID ✓ Most Recent 2 Payslips+ One of The Following: ✓ Letter of employment Latest group certificate / PAYG Summary Tax assessment notice ✓ Rental Appraisal for existing property is acceptable ✓ For Self-employed borrower only Last two years company financials + company tax return + personal tax return + NOA for self-employed borrowers 						
Repayment Types	Principal and Interest (Interest Only for maximum of 10 years (5 + 5))						
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.						
Maximum number of loans	Up to 4 loan splits						
Cash Out	Max 80% LVR						

Conditional Offer	Valuation And Admin Fee	From 330*		Appual Facility FacA	\$120
	Application Fee \$990			Annual Facility Fee [^]	\$120
Settlement	Lenders Legal Fees	\$385 at cost	Disabayya	Discharge Fee	0075
	Settlement Fee	\$275	Discharge		\$375

^{*}All fees are payable at settlement. (Except valuation fee)
*Valuation Fee: Other areas may be a higher fee. Fee will increase by quotation if property value is \$1,000,000 or higher.



IC Solution Residential (No Claw Back)

Variable rate p.a.		Established Property Loan ≤ \$1.75M									
Variable	rato p.a.	Pri	Prime Ne		Near Prime Near Pr		Prime + Speci		ialist Specia		alist +
LV	'R	P&I	CPR	P&I	CPR	P&I	CPR	P&I	CPR	P&I	CPR
	≤65%	7.04%	7.10%	7.34%	7.40%	7.59%	7.65%	8.09%	8.15%	9.49%	9.55%
Full Doc	≤75%	7.19%	7.25%	7.44%	7.50%	7.69%	7.75%	8.59%	8.65%	9.69%	9.75%
	≤80%	7.29%	7.35%	7.59%	7.65%	7.79%	7.85%	9.09%	9.15%	10.29%	10.35%
	≤65%	7.19%	7.25%	7.64%	7.70%	8.09%	8.15%	8.59%	8.65%	10.09%	10.15%
Alt Doc	≤75%	7.39%	7.45%	7.94%	8.00%	8.39%	8.45%	8.99%	9.05%	10.59%	10.65%
	≤80%	7.39%	7.45%	7.99%	8.05%	8.59%	8.65%	9.39%	9.45%	10.89%	10.95%

Loan Size Limits

Applicable Loadings	Interest Rate	Application Fee*
Interest Only	0.30%	N/A
Investment Property	0.30%	N/A
Acreage > 25	From 1.00%	0.75%
Loan size \$1.75m ≤ \$2m	0.25%	0.35%
Vacant Land**	2.50%	1.00%

≤75%	\$2,000,000
≤80%	\$1,750,000
≤75%	\$1,500,000
≤80%	\$1,250,000
≤75%	\$1,250,000
≤80%	\$1,000,000
	≤80% ≤75% ≤80% ≤75%

^{*}Loading applies to existing application fee except where a fixed dollar fee applies, in which case the loading replaces the existing application

^{*}Applies to both primary and secondary securities.

	Prime	Near Prime	Near Prime +	Specialist	Specialist +		
Debt Consolidation	Max of 4 Personal Debts	rsonal Debts Unlimited personal or business debts					
Cash Out	Unlimited for acceptable stated purpose (personal use only)	Unlimited for a	cceptable stated purp	oose			
Vacant Land	Acceptable - Max 5 acres (75% maximum LVR on loan	s up to \$1,000,000)	Not Acceptabl	e		
Max Land Size	25 acres	Unlimited (on a	pplication)				
Location	Cat 1 & 2	Cat 1, 2, 3 & 4					
Permanent FT/PT	6 Months Current or 12 Months Industry	3 Months Curre	ent or 12 Months Indu	ıstry			
Self Employed	ABN Minimum 24 Months GST Minimum 12 Months	ABN Minimum	12 Months GST Mini	mum 6 Months			
Documentation - PAYG	Last 2 Payslips plus one of: Income Statement from MyGov• Employment Lette	er • 3 months bar	nk statements				
Documentation – SE Full Doc	Most recent (1) year Company & Personal Tax Returns & Notice of A: Most recent (1) year Financials (if available) Most recent BAS or 3 months business trading statements if tax retu						
		Defaults under \$1,000 accepted (paid or unpaid)	Defaults over \$1,000 paid, listed over 12 months ago	Unlimited defaults paid	Unlimited defaults paid		
Credit History	Paid defaults (only) up to\$500 may be considered	Up to 2 defaults over \$1,000 paid listed over 12 months ago	Defaults unpaid over \$1,000 due to 1 credit event older than 12 months	Defaults unpaid over \$1,000 due to 1 credit event older than 6 months	Defaults un- paid due to 1 credit event		
Mortgage Arrears	No Arrears		< 1 month (paid)	1 month	3 month		
Other Arrears	No Arrears	< 1 month (paid)	1 month	2 month	3 month		
Discharged Bankruptcy	No		From 1 year Discharged	From 1 day Disch	arged		

Applicat	ion Fee	Establishment Fee	Prime	Near Prime	Near Prime +	Specialist	Specialist +
Full Doc	≤70%	\$1,980	\$495	\$990	0.50%	1.00%	1.00%
Full Doc	≤80%	\$1,980	\$495	\$990	1.00%	1.50%	1.50%
Alt Doc	≤70%	\$1,980	0.50%	0.50%	1.00%	1.25%	1.50%
Alt DOC	≤80%	\$1,980	0.50%	0.75%	1.25%	1.50%	1.75%



IC Solution Residential (With Claw Back)

Variable rate p.a.		Established Property Loan ≤ \$1.75M										
		Prir	me	Near Prime		Near Prime +		Specialist		Specialist +		
		P&I	CPR	P&I	CPR	P&I	CPR	P&I	CPR	P&I	CPR	
	≤65%	7.49%	7.55%	7.64%	7.70%	7.89%	7.95%	8.39%	8.45%	9.79%	9.85%	
Full Doc	≤75%	7.64%	7.70%	7.74%	7.80%	7.99%	8.05%	8.89%	8.95%	9.99%	10.05%	
	≤80%	7.74%	7.80%	7.89%	7.95%	8.09%	8.15%	9.39%	9.45%	10.59%	10.65%	
	≤65%	7.64%	7.70%	7.94%	8.00%	8.39%	8.45%	8.89%	8.95%	10.39%	10.45%	
Alt Doc	≤75%	7.84%	7.90%	8.24%	8.30%	8.69%	8.75%	9.29%	9.35%	10.89%	10.95%	
	≤80%	7.84%	7.90%	8.29%	8.35%	8.89%	8.95%	9.69%	9.75%	11.19%	11.25%	

Loan Size Limits

Applicable Loadings	Interest Rate	Application Fee*
Interest Only	0.30%	N/A
Investment Property	0.15%	N/A
Acreage > 25	From 1.00%	0.75%
Loan size \$1.75m ≤ \$2m	0.50%	0.35%
Vacant Land**	2.50%	1.00%

Prime, Near Prime &	≤75%	\$2,000,000					
Near Prime +	≤80%	\$1,750,000					
Charielist	≤75%	\$1,500,000					
Specialist	≤80%	\$1,250,000					
Charielist	≤75%	\$1,250,000					
Specialist +	≤80%	\$1,000,000					

^{*}Loading applies to existing application fee except where a fixed dollar fee applies, in which case the loading replaces the existing application fee.
*Applies to both primary and secondary securities.

	Prime	Near Prime	Near Prime +	Specialist	Specialist +				
Debt Consolidation	Max of 4 Personal Debts	Unlimited perso	onal or business debt	r business debts					
Cash Out	Unlimited for acceptable stated purpose (personal use only)	Unlimited for a	cceptable stated purp	ose					
Vacant Land	Acceptable – Max 5 acres (75% maximum LVR on loan	s up to \$1,000,000)		Not Acceptabl	e				
Max Land Size	5 acres	Unlimited (on a	pplication)						
Location	Cat 1 & 2	Cat 1, 2, 3 & 4							
Permanent FT/PT	6 Months Current or 12 Months Industry	3 Months Curre	ent or 12 Months Indu	stry					
Self Employed	ABN Minimum 24 Months GST Minimum 12 Months	ABN Minimum GST Minimum							
Documentation - PAYG	Last 2 Payslips plus one of: • Group Certificate • Notice of Assessment • Employ	/ment Letter • 3 r	nonths bank stateme	nts					
Documentation – SE Full Doc	Last 2 years Tax Returns & Notice of Assessments 2 years Financials (if available)								
		Defaults under \$1,000 accepted (paid or unpaid)	Defaults over \$1,000 paid, listed over 12 months ago	Unlimited defaults paid	Unlimited defaults paid				
Credit History	Paid defaults (only) up to \$500 may be considered	Up to 2 defaults over \$1,000 paid listed over 12 months ago	Defaults unpaid over \$1,000 due to 1 credit event older than 12 months	Defaults unpaid over \$1,000 due to 1 credit event older than 6 months	Defaults un- paid due to 1 credit event				
Mortgage Arrears	No Arrears		< 1 month (paid)	1 month	3 month				
Other Arrears	No Arrears	< 1 month (paid)	1 month	2 month	3 month				
Discharged Bankruptcy	No		From 1 year Discharged	From 1 day Disch	arged				

Applicat	ion Fee	Establishment Fee	Prime	Near Prime	Near Prime +	Specialist	Specialist +
Full Doc	≤70%	\$990	\$495	\$990	0.50%	1.00%	1.00%
Full Doc	≤80%	\$990	\$495	\$990	1.00%	1.50%	1.50%
Alt Doc	≤70%	\$990	0.50%	0.50%	1.00%	1.25%	1.50%
All DOC	≤80%	\$990	0.50%	0.75%	1.25%	1.50%	1.75%



IC Specialist- Residential Lending- No Claw Back



SPECIAL for a limited time Owner Occupied ≤\$2m**

Credit Grade	≤65%	75%	80%
Α	6.99%	7.24%	7.39%
В	7.54%	7.74%	7.84%



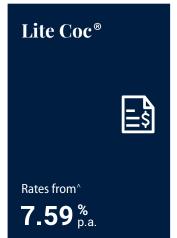
Rates from[^]

6.99 % p.a.

Max LVR: 95% 80% no LMI
Term: 30 years
Interest Only: 1-5 years*
Income Assessment: 2 payslips or 2 years' financials
Max Loan Size:

\$2m @ 80% LVR \$5m @ 75% LVR Up to \$25m on application

Any Worthwhile Purpose (including cash out)												
		≤\$2m*		\$	2m-\$5n	n	\$5	\$5m-\$25m				
Credit Grade	≤65%	75%	80%	≤65%	75%	80%	≤65%	70%	80%			
Α	7.29%	7.49%	7.69%	7.49%	7.89%			POA				
В	7.79%	7.99%	7.99%	8.29%	8.59%		POA					
C1	8.79%	9.29%	10.04%	8.99%	9.79%							
C2	10.09%	10.29%	11.04%	9.99%	10.29%							
C3	10.79%	10.99%	11.25%									



SPECIAL for a limited time Owner Occupied ≤\$2m**

Credit Grade	≤65%	75%	80%
Α	7.59%	7.64%	7.69%
В	7.99%	8.24%	8.24%

Max LVR: Term: 30 years Interest Only: 1-5 years* Income Assessment: Accountant's letter, Trading

Statements or BAS Max Loan Size: \$2m @ 80% LVR \$5m @ 75% LVR Up to \$25m on application

	Any Worthwhile Purpose (including cash out)											
			≤\$2m*		\$	2m-\$5n	n	\$5	im-\$25r	n		
	Credit Grade	≤65%	75%	80%	≤65%	70%	75%	≤65%	70%	75%		
,	Α	7.79%	7.89%	7.99%	7.99%	8.39%	8.49%					
,	В	8.19%	8.39%	8.49%	8.29%	8.69%	8.79%	POA	POA			
	C 1	9.29%	9.69%	10.29%	9.29%	9.79%	10.29%					
	C2	10.29%	10.59%	11.25%	10.59%	10.79%	11.25%					



Max LVR: Term: 30 years Interest Only: Income Assessment: Rental Income SMSF Contribution Max Loan Size: \$2m @ 80% LVR

	Purchase or Refinance of Investment												
	Metro,	tro, Major Regional Regional Inner-city apartment					tments						
Credit Grade	≤65%	75%	80%	≤65%	75%	80%	≤65%	75%	80%				
Α	7.39%	7.69%	7.79%	7.39%	7.69%	7.79%	7.39%	7.79%					
В	7.79%	8.19%	8.39%	7.79%	8.19%	8.39%	7.79%	8.19%					



Max LVR: Term: 30 years Interest Only: 1-5 years Income Assessment: Refer to Full Doc or Lite Doc®

Max Loan Size:

	Construction												
	1-2 dwellings (≤\$2m)				2 dwellin 2m-\$5r	_	1-2 dwellings (\$5m-\$25m)						
Credit Grade	≤65%	75%	80%	≤65%	75%	80%	≤65%	75%	80%				
Α	8.29%	8.49%	8.69%	8.49%	8.79%								
В	8.59%	8.79%	8.99%	8.89%	9.19%		POA	POA					
C1	9.79%	10.19%	10.79%	9.19%	9.49%								
	Vacant Land 50% LVR (up to 2 years loan term)												

[^] Depends on loan amount and risk grade of borrower. * Interest rate loading of 0.40% p.a. may apply, depending on loan amount or product type. ** Interest only available.



\$5m-\$25m

75%

80%

Rural-Resi ≤100 ACRES

Rates from[^]

7.69 % p.a.

Max LVR: 75%**

Term:

30 years

Interest Only:

1-5 years Income Assessment: Refer to Full Doc or Lite Doc®

Max Loan Size:

	Any	Worthwhile Purpo	ose	
	Full	Doc	Lite I	Doc®
Credit Grade	≤65%	75%**	≤65%	75%**
Α	7.69%	7.89%	8.24%	8.29%
В	8.19%	8.39%	8.59%	8.79%
C1	9.19%	9.69%	9.69%	10.09%
C2	10.49%	10.69%	10.69%	10.99%

Purchase or Construction

≤65%

8.54%

8.84%

9.79%

Any Worthwhile Purpose

\$2m-\$5m

75%

8.89%

9.19%

10.29%

80%

≤70%

POA

≤\$2m

75%

8.49%

8.89%

10.19% 10.79%

80%

8.59%

8.99%

≤65%

8.39%

8.69%

9.79%

Bridging



Rates from[^]

8.39 % p.a.

Max LVR:

Term:

2 years (up to 30 years if residual debt)

Interest Only:

2 years

Income Assessment:

Max Loan Size:

\$5m @ 75% LVR

Max LVR:

80% Term:

30 years

Interest Only:

1-5 years* Income Assessment:

Refer to Term Sheet Max Loan Size:

\$2m @ 80% LVR \$5m @ 75% LVR Up to \$25m on application

Refer to Full Doc or Lite Doc®

\$2m @ 80% LVR

Up to \$25m on application

Expatriate Loan

Credit Grade

В

C1



	≤\$2m			2m-\$5n	n	\$5m-\$25m		
Credit Grade ≤65%	75%	80%	≤65%	75%	80%	≤70%	75%	80%
A 7.39%	7.59%	7.79%	7.59%	7.99%		POA		

Non-Resident Loan

	≤\$ 2 Stan	2m dard	>\$2m-\$5m Standard		≤\$? Inner-City	2m Apartments	\$2m-\$5m Inner-city Apartments		
Credit Grade	≤65%	75%	≤65%	75%	≤60%	70%	≤60%	70%	
Α	7.89%	7.99%	8.09%	8.49%	8.19%	8.29%	8.39%	8.79%	

International



Rates from[^]

7.39 % p.a.

(P2C®)

Rates from[^]

Set by Parents

2.50 % p.a.

Parent-2-Child

Max LVR:

Term: 25 years

Interest Only: N/A

Purpose:

Purchase

Income Assessment: Refer to Full Doc or Lite Doc®

Max Loan Size:

Up to \$5m

Aged Care



Rates from[^]

5.90 % p.a.

Max LVR:

Term:

7 years Interest Only: 7 years

Purpose: Refundable Accommodation

Deposit (RAD) Income Assessment: Refer to La Trobe Financial

Max Loan Size:

SPECIAL - for a limited time

Everyday Heroes **Full Doc**

yda	ay
es	
_	_

	Owner Occupied ≤\$2m								
Credit Grade	≤65%	75%	80%						
A	6.79%	7.04%	7.19%						

Ever Hero **Lite Doc®**

	Own	Owner Occupied ≤\$2m						
Credit Grade	≤65%	75%	80%					
A	7.39%	7.44%	7.49%					

Max LVR: Term: Interest Only: **Income Assessment:** Max Loan Size: 80% 30 years N/A Refer to Full Doc or \$2m @ 80% LVR Lite Doc®

Who qualifies for this offer?

We are looking to help the first responders and front line emergency workers that often put themselves in harm's way so that the rest of the community can safely get on with their lives. Putting "others before self".

[^] Depends on loan amount and risk grade of borrower. * Interest rate loading of 0.40% p.a. may apply, depending on loan amount or product type. ** Depends on acreage.



IC Specialist- Commercial Lending



Max LVR: 75% Term: 30 years Interest Only: 1-5 years Income Assessment: 2 payslips or 2 years' financials Max. Loan Size:

	Purchase, Refinance, Debt Consolidation & Cash Out												
		≤\$:	3m			\$3m	\$5m-\$25m						
Credit Grade	≤60%	65%	70%	75%	≤60%	65%	70%	75%	≤70%				
A	7.99%	8.49%	8.24%	8.49%	8.24%	8.54%	8.64%						
В	8.29%	8.49%	8.59%	8.79%	8.54%	8.84%	8.99%		POA				
C1	8.79%	9.19%	9.29%		9.19%	9.29%	9.69%						



Max LVR: 75% Term: 30 years Interest Only: 1-5 years Income Assessment: Accountant's letter, Trading Statements or BAS Max Loan Size:

	Purchase, Refinance, Debt Consolidation & Cash Out												
		≤\$	3m			\$3m	\$5m-\$25m						
Credit Grade	≤60%	65%	70%	75%	≤60%	65%	70%	75%	≤70%				
A	8.49%	8.59%	8.74%	8.99%	8.74%	8.84%	8.99%						
В	8.69%	8.79%	8.99%	9.29%	8.94%	8.99%	9.29%		POA				
C1	9.09%	9.24%	9.49%		9.24%	9.54%	9.79%						



Max LVR: 75% Term: 30 years Interest Only: 1-5 years Income Assessment: Full Lease Agreement Max Loan Size: \$25m

	Finance Leased Commercial Property												
		≤\$:	3m		\$3m-\$5m				\$5m-\$25m				
Credit Grade	≤60%	65%	70%	75%	≤60%	65%	70%	75%	≤70%				
A	7.99%	8.24%	8.24%	8.49%	8.24%	8.54%	8.64%						
В	8.29%	8.49%	8.59%	8.89%	8.54%	8.84%	8.99%		POA				
C1	8.79%	9.19%	9.29%		9.19%	9.29%	9.69%						



Max LVR: 75% Term: 30 years Interest Only: 1-5 years Income Assessment: Rental Income SMSF Contribution Max Loan Size: \$5m

Purchase & Refinance													
	≤\$3	3m			\$3m-	-\$5m							
≤60%	65%	70%	75%	≤60%	65%	70%	75%						
7.99%	8.09%	8.29%	8.49%	8.29%	8.49%	8.69%							
8.29%	8.49%	8.59%	8.89%	8.49%	8.84%	8.99%							
8.79%	9.19%	9.29%		9.19%	9.29%	9.79%							
	7.99%	≤60% 65% 7.99% 8.09% 8.29% 8.49%	7.99% 8.09% 8.29% 8.29% 8.49% 8.59%	≤60% 65% 70% 75% 7.99% 8.09% 8.29% 8.49% 8.29% 8.49% 8.59% 8.89%	≤60% 65% 70% 75% ≤60% 7.99% 8.09% 8.29% 8.49% 8.29% 8.29% 8.49% 8.89% 8.49%	≤60% 65% 70% 75% ≤60% 65% 7.99% 8.09% 8.29% 8.49% 8.29% 8.49% 8.29% 8.49% 8.84% 8.49% 8.84%	≤60% 65% 70% 75% ≤60% 65% 70% 7.99% 8.09% 8.29% 8.49% 8.29% 8.49% 8.69% 8.29% 8.49% 8.84% 8.99%						

3 key reasons to choose INFINITY CAPITAL IC Specialist



SpeedEasy Application



No Clawbacks upfront commission

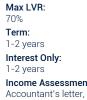


Choice
Broadest product range

[^] Depends on loan amount and risk grade of borrower.







Income Assessment: Trading Statements or BAS

Max Loan Size:

Multi-unit Construction in Metro Locations				
	≤\$5m \$5m-\$15m \$15m-\$25m			
Credit Grade	≤70%	≤65%	≤65%	
Α	9.99%	10.49%	10.49%	
В	10.49%	10.99%	10.99%	

Residual S	Stock
Rates from [^] 8.49 % p.a.	S

IVIAX LVN.
70%
Term:
1-2 years
Interest Only:
1-2 years
Income Assessment:
Refer to term sheet
Max Loan Size:

\$25m

Max LVR:

Development Sell Down					
	≤\$5m	\$5m-\$15m	\$15m-\$25m		
Credit Grade	≤70%	≤70%	≤65%		
A	8.49%	8.99%	8.99%		
В	8.99%	9.49%	9.49%		

Rural ≥100 ACRES	$ \overline{\mathbf{x}} $
Rates from [^] 9.74 % p.a.	氫

55%
Term: 1-5 years
Interest Only: 1-5 years
Income Assessment Refer to Full Doc or Lite Doc®
Max Loan Size: \$2m

Rural Property ≥100 Acres		
	≤\$2m	
Credit Grade	≤55%**	
A	9.74%	
В	9.99%	

Residential and Commercial Application Fees

	Α	В	C1	C2	С3
Residential Full Doc "Owner-Occupied Special"	\$995	\$995	n/a	n/a	n/a
Residential Lite Doc® "Owner-Occupied Special"	0.75%	0.75%	n/a	n/a	n/a
Residential Full Doc ≤\$2m	0.75%	0.75%	1.50%	1.50%	1.50%
Residential Full Doc >\$2m	1.25%	1.25%	1.75%	1.75%	n/a
Residential Lite Doc® ≤\$2m	1.25%	1.25%	1.75%	1.75%	n/a
Residential Lite Doc® >\$2m	1.25%	1.25%	1.75%	1.75%	n/a
Residential Bridging	1.25%	1.25%	1.25%	n/a	n/a
Residential Expatriate ≤\$2m	0.75%	n/a	n/a	n/a	n/a
Residential Expatriate >\$2m	1.25%	n/a	n/a	n/a	n/a
Residential Non-Resident	1.50% [†]	n/a	n/a	n/a	n/a
Residential SMSF	\$995	1.25%	n/a	n/a	n/a
Residential SMSF (Inner-city apartments)	\$995	1.50%	n/a	n/a	n/a
Commercial SMSF	1.25%	1.25%	1.75%	n/a	n/a
Residential Construction	1.25%	1.25%	1.50%	n/a	n/a
Development Finance^/ Residual Stock	1.50%	1.50%	n/a	n/a	n/a
Rural ≥100 acres**	1.25%	1.25%	n/a	n/a	n/a
Commercial	1.25%	1.25%	1.75%	1.75%	n/a

Establishment Fee \$1980 for all products

[^] Depends on loan amount and risk grade of borrower. ** Depends on acreage. † Plus 1% Non-Resident Premium.



IC Easy Expat Solutions- No Claw Back

IC Easy Expat (No Clawback[1])						
	Owner Occupied			Investment		
	Rate	Comparison		Rate	Comparison	
VARIABLE ≤ 50% LVR to \$1M	6.49%	6.56%#	VARIABLE ≤ 60% LVR to \$1M	6.99%	7.40%#	
VARIABLE ≤ 60% LVR to \$1M	6.49%	6.56%#	VARIABLE ≤ 80% LVR to \$1M	6.99%	7.40%#	
VARIABLE ≤ 80% LVR to \$1M	6.49%	6.56%#	VARIABLE	- 0.10:	0.010/ //	
VARIABLE ≤ 50% LVR to \$1.5M	6.49%	6.56%#	≤ 80% LVR to \$1M Interest Only	7.94%	8.34%#	
VARIABLE ≤ 60% LVR to \$1.5M	6.49%	6.56%#	OFFSET No Debit Card	Add 0.00 \$395[2] Annual Fee Applie		
VARIABLE ≤ 80% LVR to \$1.5M	6.49%	6.56%#	> 70% LVR &/or Self-employed Borrowers	Add 0.00		
OFFSET No Debit Card	Add 0.00 \$395 _[2] /	Annual Fee Applies				
> 70% LVR &/or Self-employed Borrowers	Add	0.00				

	APPLICATION FEE	\$440	OTHER UPF	RONT FEES	NIL
	VALUATION FEE	\$250[3]	SETTLEMEN	IT FEE	\$150
	EXTRA VALUATION FEE	At cost	ANNUAL FE		NIL
	PROCESSING FEE \$990*		\$895		
ESTIMATED FEES	FUNDER'S LEGAL FEE PLUS DISBURSE- MENTS AND SEARCHES	\$330[4]	DISCHARGE	FEE	2032
		Loan Amount	LVR	% of Loan Amoun	t Establishment Fee
	ESTABLISHMENT FEE	\$150K to \$1M	0.01% to 80%	.01% to 80% 0.00	
		>\$1M to \$1.5M	0.01% to 80%	0	.30

^{*} The PROCESSING FEE: Pay after Formal Approval

LOAN SIZE BY LOCATION

See Postcode Guide for details on classification. Loan Amount: \$50k minimum & subject to Mortgage Insurance Guidelines.

	CATEGORY 1	CATEGORY 2	CATEGORY 3	ALL OTHER (NON LISTED)	
≤ 60% LVR	\$1.5M	ĊIM	\$750K	¢E00V	
≤ 80% LVR	\$1.5M	\$1M	\$650K	\$500K	

SPECIFICATIONS		
POSTCODES	High Density post codes needs to have 20% equity in other security or 1.25 NDI	
TERM	TERM 30 years. 10 years maximum IO.	
ACCEPTABLE COUNTRY LIST	All countries not under OFAC Sanctioned List (See link : https://orpa.princeton.edu/export-controls/sanctioned-countries)	

^[1] The No Clawback program will be effective on all new settlements taking place from 1 July 2023 to 30 June 2024.

^{[2] \$395} Annual Fee for Offset with no Debit Card.
[3] \$250 Valuation Fee includes one free Valuation up to \$330 if paid at application lodgement, otherwise higher fee at cost with a minimum of \$330.
[4] Legal fees do not cover disbursements, government charges, and any funder's contract processing fee.



IC Easy Expat Checklist

A REQUIRE	D FOR ALL PLUS X APPLICATIONS
A1	Fully completed Loan Application and Identification (VOI)
A2	Plus Servicing Calculator
А3	Applicant/s who will be older than 67 years at the expiry of the contracted loan term is required to provide an Exit Strategy (Owner Occupied only)
B PURCHA	SE
В1	Contract of Sale – including deposit receipt
B2	Funds to complete (savings statement) no older than 55 days at approval
C REFINAN	CE
C1	Last 3 months statements for all debt(s) being refinanced not older than 55 days at approval to 80% LVR
C2	Council Rates Notice on security property
D PAYG	
D1	1 most Recent Payslips not older than 60 days at approval
D2	1 month Salary Credit Statement
D3	Bonus or Commission- Employment Letter confirming last 2 year income
E RENT	
E1	Existing: A current Tenancy Agreement (not more than 2 months old), Rental Statements OR Valuer's Assessment. Latest Rates Notice for each property where Rental Income is being relied upon
E2	New Purchases: A Valuer's Assessment OR Letter from a real estate agent (not more than 2 months old). The lower of the two figures will apply



IC Easy PR Expat Solutions - No Claw Back

IC Easy PR Expat Solutions (No Clawback [1])							
	Owner Occupied			Investment			
	Rate	Comparison		Rate	Comparison		
VARIABLE ≤ 50% LVR to \$1M	7.29%	7.36%#	VARIABLE ≤ 50% LVR to \$1M	7.64%	8.04%#		
VARIABLE ≤ 60% LVR to \$1M	7.29%	7.36%#	VARIABLE ≤ 60% LVR to \$1M	7.64%	8.04%#		
VARIABLE ≤ 70% LVR to \$1M	7.59%	7.66%#	VARIABLE ≤ 70% LVR to \$1M	7.94%	8.34%#		
VARIABLE ≤ 80% LVR to \$1M	7.89%	7.96%#	VARIABLE ≤ 80% LVR to \$1M	8.24%	8.63%#		
VARIABLE ≤ 50% LVR to \$1.5M	7.29%	7.36%#	OFFSET	Add 0.00			
VARIABLE ≤ 60% LVR to \$1.5M	7.29%	7.36%#	INTEREST ONLY ≤ 80% LVR to \$1M	Add 0.50			
VARIABLE ≤ 70% LVR to \$1.5M	7.59%	7.66%#					
VARIABLE ≤ 80% LVR to \$1.5M	7.89%	7.96%#					
OFFSET	Add 0.00 \$395[2]	Annual Fee Applies					
INTEREST ONLY ≤ 80% LVR to \$1M	11121121 11121 Add 0 E0						

	APPLICATION FEE	\$440	\$4	\$440 OTHER UPFRON		NT	NIL	NIL
	VALUATION FEE	\$250[3]	\$25	i 0 [3]	SETTLEMENT FEE		\$150	\$150
	EXTRA VALUATION FEE	At cost	At c	ost	ANNUAL EEE		NIL (\$395[2] Annual Fee	\$395
ESTIMATED FEES	PROCESSING FEE	\$990*	\$99	90*	ANNUAL FEE		Applies for Offset)	\$390
	FUNDER'S LEGAL FEE PLUS DISBURSEMENTS AND SEARCHES	\$330[4]	\$33	DISCHARGE FEE		ΕE	\$895	\$895
		Loan Amo	unt		LVR	% o	f Loan Amount Es	stablishment Fee
* The DDOOFFGING FFF	ESTABLISHMENT FEE	\$150K to \$	\$1M 0.0		0.01% to 80%		0.00	
		>\$1M to \$1	1.5M	0.0	1% to 80%		0.30	

^{*} The PROCESSING FEE: Pay after Formal Approval

LOAN SIZE BY LOCATION

See Postcode Guide for details on classification. Loan Amount: \$50k minimum & subject to Mortgage Insurance Guidelines.

	CATEGORY 1	CATEGORY 2
≤ 50% LVR to ≤ 80% LVR	\$1.5M	\$1M

SPECIFICATIONS					
POSTCODES High Density post codes needs to have 20% equity in other security or 1.25 NDI					
TERM	30 years				
ACCEPTABLE COUNTRY LIST	All countries not under OFAC Sanctioned List (See link : https://orpa.princeton.edu/export-controls/sanctioned-countries)				
ACCEPTABLE VISA LIST	160-165, 188, 300, 309/100, 401, 403, 405, 407, 410, 415, 416, 420, 422, 428, 444, 457, 461, 475, 476, 482,485, 489, 491, 494, 500, 590, 820, 884, 010 (BVA), 020 (BVB)				

^[1] The No Clawback program will be effective on all new settlements taking place from 1 July 2023 to 30 June 2024.

^{[2] \$395} Annual Fee for Offset.

^{[3] \$250} Valuation Fee includes one free Valuation up to \$330 if paid at application lodgement, otherwise higher fee at cost with a minimum of \$330.

^[4] Legal fees do not cover disbursements, government charges, and any funder's contract processing fee.



IC Easy PR Expat Checklist

A REQUIRE	ED FOR ALL PLUS X APPLICATIONS
A 1	Fully completed Loan Application and Identification (VOI) & Plus Servicing Calculator
A2	Applicant/s who will be older than 67 years at the expiry of the contracted loan term is required to provide an Exit Strategy (Owner Occupied only)
A 3	Evidence of Visa from approved list
A4	Clients are to have 20% equity in another property, investments or funds in a bank account with supporting evidence for High Density postcodes
B PURCHA	SE
В1	Contract of Sale – including deposit receipt
B2	Funds to complete (savings statement) no older than 55 days at approval
C REFINAN	ICE
C1	Last 3 months statements for all debt(s) being refinanced not older than 55 days at approval to 80% LVR
C2	Council Rates Notice on security property
D PAYG	
D1	1 most Recent Payslips not older than 60 days at approval
D2	1 month Salary Credit Statement
D3	Bonus or Commission- Employment Letter confirming last 2 year income
E RENT	
E1	Existing: A current Tenancy Agreement (not more than 2 months old), Rental Statements OR Valuer's Assessment. Latest Rates Notice for each property where Rental Income is being relied upon
E2	New Purchases: A Valuer's Assessment OR Letter from a real estate agent (not more than 2 months old). The lower of the two figures will apply



IC Easy Expat & PR Expat Postcodes

Acceptable Security Location Postcodes						
State	Category 1	Category 2	Category 3			
NSW	2000-2011, 2015-2234, 2250-2265, 2267, 2278, 2280-2308, 2315-2324, 2327, 2340, 2477-2489, 2444, 2450, 2452, 2500-2534, 2555-2579, 2600-2618, 2619-2621, 2640-2641, 2650-2651, 2745-2785, 2795, 2830, 2900-2914	2325-2326, 2330, 2333-2335, 2350, 2348-2430, 2443, 2445-2446, 2456, 2460, 2464, 2490, 2535, 2538-2541, 2580, 2680, 2731, 2738-2739, 2800	2360, 2380, 2400, 2427, 2431, 2440, 2447-2448, 2454-2455, 2463, 2466, 2470, 2536-2537, 2546, 2548-2551, 2582-2583, 2594, 2628, 2630, 2642-2643, 2647, 2710, 2720, 2790, 2794, 2850, 2870, 2880			
VIC	3000-3207, 3211-3228, 3232-3234, 3335-3341, 3429, 3690, 3750, 3752, 3754-3755, 3759, 3761, 3764-3767, 3770, 3781-3796, 3802-3810, 3812, 3910-3919, 3926-3944, 3975-3978	3230, 3280, 3350, 3355-3356, 3437-3438, 3460-3461, 3500-3501, 3550-3656, 3564,3630-3631, 3691, 3756-3757, 3775, 3777, 3840, 3842, 3844	3231, 3249-3250, 3300, 3305, 3331, 3352, 3357, 3363, 3377, 3400, 3431, 3440, 3442, 3444, 3450, 3465, 3585, 3616, 3620, 3629, 3636, 3647, 3660, 3672, 3677, 3730, 3758, 3814-3816, 3818, 3820, 3823-3825, 3850, 3875, 3880, 3909, 3922, 3980-3981, 3995-3996			
QLD	4000-4022, 4030-4179, 4205-4221, 4223-4229, 4280, 4300-4306, 4350, 4270-4272, 4500-4512, 4516-4521, 4550-4567, 4572-4573, 4575, 4700-4701, 4711, 4740, 4750-4751, 4810-4815, 4817-4818, 4865, 4868-4870, 4878-4879	4352, 4370, 4514, 4524, 4568, 4570, 4655, 4670, 4680, 4703, 4710, 4720, 4753, 4802, 4819, 4877, 4881, 4883	4285, 4343, 4405, 4610, 4650, 4737, 4800, 4805, 4807-4808, 4816, 4820-4821, 4823, 4825, 4850, 4860, 4880			
SA	5000-5174, 5231-5234, 5240-5252, 5350	5211-5214, 5290, 5355, 5600, 5608-5609, 5719	5201-5204, 5253, 5255, 5280, 5291, 5333, 5341, 5343, 5345, 5351-5354, 5453, 5501, 5540, 5554, 5556, 5558, 5606-5607, 5700			
WA	6000-6214, 6229-6230, 6330, 6232-6233, 6280-6282, 6284-6285, 6330, 6530	6290, 6450, 6725-6726	6225, 6333, 6401, 6430, 6432, 6713-6714, 6721-3722			
NT/TAS	0800, 0804, 0810-0820, 0828-0832, 7000-7019, 7021, 7050-7055, 7170-7172, 7248-7250, 7025, 7258, 7277, 7290, 7300	0835-0836, 0870, 7173, 7307, 7310, 7315	0850, 7030, 7316, 7320, 7325			

High Density Postcodes

Properties located within a development of more than 35 units Strata Title in a highly populated area of similar developments, and located in a High Density postcodes below, are considered to be high density and have the following restrictions:

• LVR maximum 80%; and

• Must be greater than 50m2, excluding balcony & car parkking

State	NT	NSW	VIC	QLD	WA	SA	TAS
Postcodes	0800	2000-2009	3000-3009	4000-4004	6000-6005	5000-5005	70010



IC Easy Non-Resident Solutions- No Claw Back

IC Easy Non Resident (No Clawback _[1])							
	Owner Occupied & Investment						
	Rate Comparison						
VARIABLE ≤ 70% LVR & ≤ \$750K	7.79% 7.87%#						
NO OFFSET NO DEBIT CARD	\$395 _[2] Annual Fee Applies						
INTEREST ONLY (Investment)	Owner Occupied Add 0.50 Investment Add 0.35						

	APPLICATION FEE	\$440 OTHER UPFRO		RONT FEES	NIL	
	VALUATION FEE	\$250[3]		SETTLEMENT FEE		\$450
	EXTRA VALUATION FEE	At cost		ANNUAL FEE		\$ 395
ESTIMATED FEES	PROCESSING FEE	\$990*		DISCHARGE FEE		\$895
	FUNDER'S LEGAL FEE	\$330 plus disbursemen	nt[4]			2020
	ESTABLISHMENT FEE	Loan Amount	Loan Amount LVR % of Lo		% of Loan Amoun	t Establishment Fee
	2017,02131,1111,121	\$150K to \$750K	0.0	01% to 70%	0	.30

^{*} The PROCESSING FEE: Pay after Formal Approval

LOAN SIZE BY LOCATION						
See Postcode Guide for details on classification						
Cat 1 Cat 2, 3 & all other (non listed)						
≤ 70% LVR	\$750K	N/A				

SPECIFICATIONS					
TERM 30 years. 10 years maximum IO.					
ACCEPTABLE COUNTRY LIST	All countries not under OFAC Sanctioned List (See link : https://orpa.princeton.edu/export-controls/sanctioned-countries)				

^[1] The No Clawback program will be effective on all new settlements taking place from 1 July 2023 to 30 June 2024.

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^{[2] \$395} Annual Fee for Offset with no Debit Card.

^{[3]\$250} Valuation Fee includes one free Valuation up to \$330 if paid at application lodgement, otherwise higher fee at cost with a minimum of \$330.

^[4] Legal fees do not cover disbursements, government charges, and any funder's contract processing fee.



IC Easy Non-Resident Checklist

A REQUIRE	D FOR ALL PLUS NON RESIDENT APPLICATIONS
A1	Fully completed Loan Application and Identification (VOI) & Plus Servicing Calculator
A2	Exit Strategy if applicant will be order than 67 years at the expired of the Loan Term is required to provide an Exit Strategy (Owner Occupied only)
А3	Clients are to have 20% equity in another property, investments or funds in a bank account with supporting evidence & Credit Report from Country of Residency.
B PURCHA	SE
B1	Contract of Sale – including deposit receipt.
B2	Funds to complete (savings statement) no older than 45 days at conditional approval
C REFINAN	CE
C1	Lenders that participate in comprehensive reporting - no statements required. OR last 3 months statements for all debt(s) being refinanced not older than 45 days at conditional approval
C2	Council Rates Notice on security property
D PAYG	
D1	2 payslips not older than 60 days at conditional approval OR current Employment Contract OR Letter of Employment & 1 month Salary Credit Statement
D2	Bonus or Commission- Employment Letter confirming last 2 year income
E RENT	
E1	Residential - Latest Rental Statement or if vacant Real Estate Rental appraisal letter not older than 60 days at conditional approval
E2	Commercial - Copy of current Formal Lease Agreement and evidence of payment over most recent 3 months (ie via Bank statements not older than 45 days at conditional approval)



IC Elite Products

Do applicants live and work in a country on our acceptable list?

YES

NO

This is an unacceptable applicant

Do they have an Australian Visa? Is it on our acceptable visa list



NO

Non-Resident applicant with Foreign income (Product Guide P 06)

Looking at the main borrower's income, does all of the AUD income from AU?

IC Elite

Applicants are AU citizen/PR/TR with AUD income (Product Guide P. 07)

*The visa of an Australian Permanent or Temporary Resident must have a minimum of 6 months validity (155 Visa excluded) which must have 12 months remaining

IC Elite Expat

Applicants are AU citizen/PR/TR with Foreign income (Product Guide P. 04-05)

Acceptable Countries

Brunei, Canada, China, France, Germany, Hong Kong SAR, India, Indonesia, Japan, Macau SAR, Vietnam Malaysia, New Zealand, Philippines, Saudi Arabia, Singapore, South Africa, Switzer- land, United Kingdom (England, Scotland, Wales, Northern Ireland), United Arab Emirates and United States of America and any other European Commission countries not specified in this list (*This list is subject to change*)

	PR/TR Acceptable Visa List (this list is subject to change)
Permanent	100, 103, 111, 114, 115, 116, 119, 120, 121, 124, 132, 134, 136, 137, 138, 139, 143, 151, 155, 157, 173, 175, 176, 186, 187, 189, 190, 191, 200, 201, 202, 203, 204, 801, 804, 808, 814, 835, 836, 838, 855, 856, 857, 858, 864, 866, 885, 886, 887, 888, 890, 891, 892, 893.
Temporary	160, 161, 162, 163, 164, 165, 188, 300, 309, 310, 401, 403, 405, 407, 410, 415, 416, 420, 422, 423, 428, 444, 457, 461, 475, 476, 482, 485, 487, 491, 494, 500, 590, 790, 820, 870, 884.

Main Applicant (covers at least 50% debt or 100% income)									
			Citi	zen	Р	R	т	NR	
Currency of income		Local	o/seas	Local	o/seas	Local	o/seas		
Sole applicant		DR	EX	DR	PT	DR	PT	NR	
	PR TR	Local	DR	EX	DR	PT	DR	PT	NR
Supplimentary		Overseas		EX		PT		PT	NR
income		Local	DR	EX	DR	PT	DR	PT	NR
		Overseas		PT	PT	PT	PT	PT	NR

DR Domestic EX Expat PT PR/TR Expat NR Non resident

✓ IC Elite Documents Check List

Home Country Credit Report
(Equafix check if AUS standard applicant)
IC Elite Servicing Calculator
Copy of Visa If PR
Last 3 months of bank statement showing salary credits
Latest 1 month statement for all mortgage, credit card,
personal loans within Australia
Application Form

Ш	Broker Certified 100 points
	ID Most Recent 2 Payslips (last 3 payslips for foreign
	income)
	Latest 3 months rental statement for current properties
	For Self employed borrower only
	1.Last two years company financials

- 2.Last two years company tax return
- 3.Last two years personal tax return
- 4.Last two years NOA for self employed borrowers

IC Elite Citizen Expat Products



Variable rate n a	Established Property Loan≤\$1.5M				Construction* Loan≤\$1.5M		
Variable rate p.a.	Owner Occupied / Investment				Owner Occupied / Investment		
LVR	P&I			CPR**	P&I	CPR**	
≤70%	6.99%	9%		7.51%	7.79%*	8.34%	
≤75%	7.09%			7.61%	7.89%*	8.44%	
≤80%	7.09%			7.61%	7.89%*	8.44%	
≤85%	7.39%			7.90%	8.19%*	8.74%	
Loan > \$1M	\$1.5M <loan<\$2m (Max LVR 85%)</loan<\$2m 	\$2M <loan≤\$2.5m (Max LVR 80%)</loan≤\$2.5m 			*After construction is completed, loan will be converted to established property P&I rate, if remaining on IO rate then the IO loading 0.5% is applicable.		
	+0.0%	+0.5%			-		
10	+0.5% MAX LVI	R 75% up	to loan a	mount \$1.5M	-		
Special Postcode	Inner-City (IC), High Risk (HR), High-Density (HD), Regional Max LVR 80% Unclassified Postcode Max LVR 75%						
NDIS Properties*				Ma	ax LVR 80%		

^{*}construction loan will be 100% retained.
**based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$395

	Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro	Regional
Established Dremortus		0 - 70.00	\$1,750,000	\$2,500,000	\$2,000,000	\$1,250,000
	Established Property	70.01 - 85.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,000,000
0 *1 2	0 - 70.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,250,000	
	Construction*12	70.01 - 85.00	\$1,250,000	\$1,500,000	\$1,250,000	\$1,000,000

^{*}NDIS Properties
• Maximum Loan Amount \$1.5M for Established Properties Maximum Loan Amount \$1.25M for Construction loans

	Established Property	Construction				
Maximum Loan Size	\$2,500,000 \$1,500,000					
Maximum Single Borrower Exposure	\$4,000,000					
Maximum IO Amount	\$2,000,000 (If it is for 00 property only a maximum of 50% of the loan can be I/O the rest must be P&I)					
Repayment Types	Principal and Interest (Interest Only for maximum of 10 years (5 + 5))					
Repayment Methods Offset	100% offset facility available					
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.					
Maximum number of loans	Up to 6 loan splits					

FEES AND CHARGES

Conditional Offer	Valuation And Admin Fee	From 330*		LVR	ESTABLISHED ≤ \$1.5M	ESTABLISHED \$1.5M <loan \$2m<="" th="" ≤=""><th>ESTABLISHED \$2M<loan \$2.5m<="" th="" ≤=""></loan></th></loan>	ESTABLISHED \$2M <loan \$2.5m<="" th="" ≤=""></loan>
	Application Fee	\$990		≤50%	0.50%	1.00%	1.50%
Settlement	Lenders Legal Fees	\$385 at cost		≤60%	0.50%	1.00%	1.50%
	Settlement Fee	\$350	Establishment	≤70%	0.50%	1.00%	1.50%
Other Fees	Annual Facility Fee [^]	\$495	Fee	≥10/0	0.50%	1.00%	1.50%
Discharge	Discharge Fee	\$1,500		≤75%	1.00%	1.50%	2.00%
Construction	Construction Admin Fee	\$750		≤80%	1.50%	2.00%	2.50%
Only	Construction Progress Val Fee	\$800 (\$160 per Val)		≤85%	2.00%	2.50%	N/A

*All fees are payable at settlement. (Except valuation fee)
Valuation Fee: Fee will increase by quotation if property value is \$1,000,000 or higher

	LVR	Owner Occupied	Owner Occupied (Company/Trust/NDIS)	Investment	Investment (Company/Trust/NDIS)
Construction Risk Fee	≤ 70%	1.50%	1.50%	1.50%	1.50%
(Construction Loan Only)	≤ 80%	2.50%	2.50%	2.50%	2.50%
	≤ 85%	3.00%	3.00%	3.00%	3.00%

^{*1} Maximwn LVR for Unclassified Postcodes is 75%.
*2 Maximwn LVR for Regional Postcodes is 75% without LMI (80% with LMI).



IC Elite PR & TR Expat Products

Variable rate p.a.	Established Property Loan ≤ \$1.5M			Construction* Loan ≤ \$1.5M		
variable late p.a.	Owner Occupied / Investment			Owner Occupied / Investment		
LVR	P&I		CPR**	P&I	CPR**	
≤70%	6.99%		7.51%	7.79%*	8.37%	
≤75%	7.09%		7.61%	7.89%*	8.47%	
≤80%	7.09%		7.61%	7.89%*	8.47%	
≤85%	7.39%		7.90%	8.19%*	8.76%	
Loan > \$1M	\$1.5M < Loan ≤ \$2M (Max LVR 85%)	\$2M < Loan < \$ (Max LVR 8		*After construction is completed, loan will be converted to established property P&I rate, if remaining on IO rate, then the IO loading 0.5% is applicable.		
	+0.0%	+0.5%		+0.5% (Max Loan Amount \$1.5M)		
10	+0.5% MAX LVR	75% up to lo	oan amount \$1.5M	_		
Special Postcode	Inner-City (IC), High Risk (HR), High-Density (HD), Regional Max LVR 80% Unclassified Postcode Max LVR 75%					
NDIS Properties*			Ма	ax LVR 80%		

^{*}construction loan will be 100% retained.
**based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$495

Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro	Regional
Established Drenoutur?	0 - 70.00	\$1,750,000	\$2,500,000	\$2,000,000	\$1,250,000
Established Property*2	70.01 - 80.00	\$N/A	\$1,500,000	\$1,500,000	\$N/A
Construction*12	0 - 70.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,250,000
Construction*12	70.01 - 80.00	\$N/A	\$1,500,000	\$1,250,000	\$N/A

	Established Property	Construction					
Maximum Loan Size	\$2,500,000	\$1,500,000					
Maximum Single Borrower Exposure	\$4,000,000						
Maximum IO Amount	\$2,000,000 (If it is for 00 property only a maximum of 50% of the loan can be I/O the rest must be P&I)						
Repayment Types	Principal and Interest (Interest Only	for maximum of 10 years (5 + 5))					
Repayment Methods Offset	100% offset fa	cility available					
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.						
Maximum number of loans	Up to 6 loan splits						

Conditional Offer	Valuation And Admin Fee	From 330*		LVR	ESTABLISHED ≤ \$1.5M	ESTABLISHED \$1.5M < Loan ≤ \$2M	ESTABLISHED \$2M < Loan ≤ \$2.5M
	Application Fee	\$990		≤60%	0.50%	1.00%	1.50%
Settlement	Lenders Legal Fees	\$385 at cost		≤65%	0.50%	1.00%	1.50%
	Settlement Fee	\$350	Lender Protection	≤70%	0.50%	1.00%	1.50%
Other Fees	Annual Facility Fee [^]	\$495	Fee	≤75%	1.00%	1.50%	2.00%
Discharge	Discharge Fee	\$1500		≤80%	1.50%	2.00%	2.50%
Construction	Construction Admin Fee	\$1500		≤85%	2.00%	2.50%	N/A
Only	Construction Progress Val Fee	\$800 (\$160 per Val)	Construction Risk Fee Size≤\$1.5m)			LVR ≤ 70% - 1.50%, LVR ≤ 80% - 2.50%,	, ,

^{*1} Maximwn LVR for Unclassified Postcodes is 75%.
*2 Maximum LVR for Inner-City, High Density, High-Risk and Regional postcode properties is 80%

^{*}NDIS Properties • Maximum Loan Amount \$1.25M for Established Properties • Maximum Loan Amount \$1M for Construction loans

^{*}All fees are payable at settlement. (Except valuation fee)
*Valuation Fee: Fee will increase by quotation if property value is \$1,000,000 or higher.



IC Elite Non-Resident Products

Loan ≤ \$1M

Variable rate	Establis	shed Property Loa	ın≤\$1.5M	Construction* Loan≤\$1.5M			
p.a.	Owne	er Occupied / Inves	Owner Occupied / Investment				
LVR	P&I		CPR**	P&I	CPR**		
≤70%	8.88%		9.37%	9.68%	10.20%		
≤75%	8.889	%	9.37%	9.68%	10.20%		
≤85%	9.189	%	9.66%	9.98%	10.50%		
Loan > \$1.5M	\$1.5M <loan≤\$2m (Max LVR 85%)</loan≤\$2m 	\$2M <loan≤\$2.5m (LVR≤65%)</loan≤\$2.5m 	\$2M < Loan ≤ \$2.5M (65% <lvr≤80%)< th=""><th colspan="2">N / A</th></lvr≤80%)<>	N / A			
	+0.0%	+0.2%	+0.5%				
10 (Max LVR 75%)	0.5% Max LVR 7	0.5% Max LVR 75% Up to loan amount \$1.5M					

^{*}Lender protection fee may applied.

Maximum Loan Size LVR (%)		Inner-City	Metro	Non-Metro
	0 - 60.00	\$2,500,000	\$2,500,000	\$1,500,000
Established Property	60.01 - 70.00	\$2,000,000	\$2,000,000	\$1,250,000
Established Property	70.01 - 75.001	\$1,500,000	\$1,500,000	\$1,000,000
	75.01 - 80.00*2	\$1,250,000	\$1,250,000	N/A
	0 - 60.00	\$1,000,000	\$1,000,000	\$850,000
Construction	60.01 - 70.00	\$1,000,000	\$1,000,000	\$850,000
Construction	70.01 - 75.00	\$850,000	\$850,000	\$750,000
	75.01 - 80.00	\$750,000	\$750,000	N/A

^{*1}Maximum LVR for Western Australia (WA), Tasmania (TAS) and Northern Territory (NT) postcode properties is 70% (excluding fees)
*2 Maximum LVR for Inner-City and Non-Metro postcode properties is 75% (excluding fees)

Conditional Offer	Valuation And Admin Fee	From 330*		LVR	ESTABLISHED ≤ \$1.5M	ESTABLISHED \$1.5M <loan \$2m<="" th="" ≤=""><th>ESTABLISHED \$2M<loan \$2.5m<="" th="" ≤=""></loan></th></loan>	ESTABLISHED \$2M <loan \$2.5m<="" th="" ≤=""></loan>
	Application Fee	\$990		≤ 60%	0.50%	1.00%	1.50%
Settlement	Lenders Legal Fees	\$385 at cost	Lender	≤ 70%	0.50%	1.00%	1.50%
Settlement	Settlement Fee	\$550	Protection Fee	≤ 75%	1.00%	1.50%	2.00%
Other Fees	Annual Facility Fee [^]	\$499	_	≤ 80%	1.50%	2.00%	2.50%
Discharge	Discharge Fee	\$1500	_	≤ 85%	2.50%	2.50%	N/A
Construction	Construction Admin Fee	\$1500					
Only	Construction Progress Val Fee	\$800 (\$160 per Val)	Construction Risk Fee	LVR≤70-	-1.50% LVR≤75-2.0	0% LVR≤80-2.50%	LVR≤85-3.00%

^{*}Valuation Fee: Other areas may be a higher fee. Fee will increase by quotation if property value is \$1,000,000 or higher. *All fees are payable at settlement. (Except valuation fee)

^{*}construction loan will be 100% retained.
**based on loan amount of \$350,000 loan term of 30 years, no up front fee, and annual on going fee of \$499

^{*}NDIS Properties

Maximum Loan Amount \$1M for Established Properties
 Maximum Loan Amount \$1M for Construction loans

Established Property Construction **Maximum Loan Size** \$2,500,000 \$1,000,000 Maximum Single Borrower Exposure \$4,000,000 \$1,500,000 **Maximum IO Amount** Repayment Types Principal and Interest (Interest Only for maximum of 5 years) Repayment Methods Offset 100% offset facility available **Facility** Internet and Phone Banking (Free unlimited transactions). Redraw Available. Cash Out N/A up to 75%

^{*}Development/complex > 3 storeys



IC Elite Domestic Products

Veriable rete n e	Esta	Established Property Loan≤\$1.5m					Construction	n* Loan≤\$1.	5m
Variable rate p.a.	Owner Occupied			Investment		Owner Occupied		Investment	
LVR	P&I	CPR**	P&I		CPR**	P&I	CPR**	P&I	CPR**
≤70%	6.59%	6.66%	6.89	%	7.30%	7.39%*	7.52%	7.69%*	8.15%
≤80%	6.69%	6.76%	6.99	%	7.40%	7.49%*	7.62%	7.79%*	8.24%
≤85%	6.99%	7.40%	7.29	%	7.69%	7.79%*	8.24%	8.09%*	8.54%
≤90%(Up to 95% for OO)	7.49%	7.89%	7.79	%	8.19%	8.29%*	8.74%	8.59%*	9.03%
Loan > \$1.5M	\$1.5M <loan≤\$1.79 (Max LVR 90%)</loan≤\$1.79 	5M \$1.75M <l (Max LVR</l 			l < Loan ≤ \$2.5M Max LVR 80%)	After construction is completed, loan will be converted to established property P&I rate, if remaining on IO rate then the IO loading 0.5% is applicable.			ng on IO rate,
	+0.0%	+0.0)%		+0.5%	-			
10	+0.5% (Maximul	+0.5% (Maximum Interest Only term for Investment loans > 80% LVR 36 months)						_	
Special Postcode		Inner-City (IC), High Risk (HR), High-Density (HD), Regional Max LVR 80% Unclassified Postcode Max LVR 75%							
NDIS Properties					Max L	VR 80%			

^{*}construction loan will be 100% retained.
**based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$395

Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro	Regional
	0 - 70.00	\$1,750,000	\$2,500,000	\$2,000,000	\$1,250,000
Established Property*2	70.01 - 80.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,000,000
	80.01 - 90.00	N/A	\$1,350,000	\$1,000,000	\$850,000³
	0 - 70.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,250,000
Construction*1 2	70.01 - 80.00	\$1,250,000	\$1,500,000	\$1,250,000	\$1,000,000
	80.01 - 90.00	N/A	\$1,350,000	\$1,000,000	\$850,000³

•NDIS Properties
•Maximum Loan Amount \$1.5M for Established Properties
•Maximum Loan Amount \$1.25M for Construction loans
•Maximum Loan Term 25 Years

	Established Property	Construction					
Maximum Loan Size	\$2,500,000 \$1,500,000						
Maximum Single Borrower Exposure	\$4,000,000						
Maximum IO Amount	\$2,000,000 (If it is for 00 property only a maximum of 50% of the loan can be I/O the rest must be P&I)						
Repayment Types	Principal and Interest (Interest Onl	y for maximum of 10 years (5 + 5))					
Repayment Methods Offset	100% offset fa	cility available					
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.						
Maximum number of loans	Up to 6 loan splits						

^{*}Addtional Interest Only term for Owner Occupied loans > 80% LVR not allowed *Maximum Interest Only term for Investment loans > 80% LVR 36 months

Conditional Offer	Valuation And Admin Fee	From \$330		LVR	Owner Occupied	Owner Occupied (Company/Trust/NDIS)	Investment	Investment (Company/Trust/NDIS)
	Application Fee	\$990	Lender	≤ 80%	0.00%	0.00%	0.00%	0.00%
Settlement	Lenders Legal Fees	\$385 at cost	Protection	≤ 85%	1.50%	2.00%	2.00%	2.00%
	Settlement Fee	\$350	Fee	≤ 90%	2.50%	3.00%	3.00%	3.00%
Discharge	Discharge Fee	\$795		≤ 95%	4.00%	N/A	N/A	N/A
	Construction Admin Fee	\$750	Construction	≤ 75%	0.50%	1.00%	1.00%	1.00%
Construction Only			Diek Fee	≤ 80%	1.00%	1.50%	1.50%	1.50%
	Construction Progress Val Fee	\$800 (\$160 Per Val)		≤ 85%	2.00%	2.50%	2.50%	2.25%
Other Fees	Annual Facility Fee	\$395	Loan Only)	≤ 90%	3.00%	3.50%	3.50%	3.50%

^{*1} Maximum LVR for Unclassified postcode properties is 75%

*2 Maximum LVR for Inner-City, High Density, High-Risk and Regional postcode properties is 80%

*3 Maximum LVR for Regional postcode properties for newly completed house and land packages is 90% for pre-approved originators and builders only

^{*}All fees are payable at settlement. (Except valuation fee) *Valuation Fee: Fee will increase by quotation if property value is \$1,000,000 or higher. ^ No Annual Fee is applicable to Owner Occupied variable rate loans \leq 80% LVR



IC Elite RBA Tracker-Expat

Variable rate	Establi	shed Prop	erty Loan	ı ≤ \$1M	Construction*	Loan ≤ \$1M	
p.a.	Owner Occupied / Investment				Owner Occupied / Investment		
LVR	P&I			CPR**	P&I	CPR**	
≤65%	7.05%			7.48%	7.05%	7.48%	
≤75%	7.35%		7.89%		7.35%	7.95%	
≤80%	7.65%			7.89%	7.65%	7.95%	
≤85%	7.65%			8.24%	N / A		
1 0114	\$1M < Loan ≤ \$1.5M	\$1.5M < L	oan ≤ \$2M	\$2M < Loan ≤ \$2.5M	*After construction is o		
Loan > \$1M	+0.00%	+0.	30%	+0.60%	converted to establishe remaining on IO rate, the		
10		+0.	50%		applicable.		
Special Postcode	Inner-City (IC), High Risk (HR), High-Density (HD), Regional Max LVR 80% Unclassified Postcode Max LVR 75%						
NDIS Properties		Max LVR 80%					

^{*}construction loan will be 100% retained.

 $[\]star\star$ based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$495

Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro	Regional
	0 - 70.00	\$1,750,000	\$2,500,000	\$2,000,000	\$1,250,000
Established Property*2	70.01 - 80.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,000,000
	80.01 - 85.00	N/A	\$1,000,000	\$1,000,000	\$850,000
Constructional 2	0 - 70.00	\$1,500,000	\$1,500,000	\$1,500,000	\$1,250,000
Construction*1 2	70.01 - 80.00	N/A	\$1,500,000	\$1,250,000	N/A

^{*1} Maximum LVR for Unclassified Postcodes is 75%

^{*}NDIS Properties • Maximum Loan Amount \$1.25M for Established Properties

	Established Property	Construction					
Maximum Loan Size	\$2,500,000	\$1,500,000					
Maximum Single Borrower Exposure	\$4,000,000						
Maximum IO Amount	\$2,000,000 (If it is for 00 property only a maximum of 50% of the loan can be I/O the rest must be P&I)						
Repayment Types	Principal and Interest (Interest Onl	y for maximum of 10 years (5 + 5))					
Repayment Methods Offset	100% offset fa	cility available					
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.						
Maximum number of loans	Up to 6 loan splits						

Valuation Fee		From 330		LVR	ESTABLISHED ≤ \$1.5M	ESTABL \$1.5M <lc< th=""><th></th><th>ESTABLISHED \$2M<loan \$2.5m<="" th="" ≤=""></loan></th></lc<>		ESTABLISHED \$2M <loan \$2.5m<="" th="" ≤=""></loan>	
	Application Fee	\$990 Lender Protection	≤ 60%	1.00%	1.0	0%	1.50%		
Settlement Fee	Lenders Legal Fees	\$385 at cost Fee-up to 1.00% of Est.		≤ 65%	1.00%	1.5	0%	2.00%	
	Settlement Fee	\$350	Fee credited as loyalty	≤ 70%	1.50%	2.0	0%	2.50%	
Other Fees	Annual Facility Fee	\$495 g	\$495 g	bonus with good	≤ 75%	2.00%			
Discharge	Discharge Fee		conduct*	≤ 80%	2.50%	N/	/A	N/A	
Construction	Construction Admin Fee	\$1500		≤ 85%	3.00%				
Only	Construction Progress Val Fee	\$800 (\$160 per val)	Construction Risk Fee		LVR ≤80%	1.509		1.50%	

^{*}TRACKER LOYALTY BONUS: Loans with good conduct in the first 3 years will qualify. 1.00% of Establishment Fee credited as a loyalty bonus (0.50% on 2nd anniversary and 0.50% on 3rd anniversary of settlement).

 $[\]star 2\,\text{Maximum LVR} \text{ for Inner-City, High Density, High-Risk and Regional postcode properties is } 80\%$



IC Elite RBA Tracker-Non-Resident

Variable rate	Established Property Loan ≤ \$1M Owner Occupied / Investment			Construction* Loan ≤ \$1M	
p.a.				Owner Occupied / Investment	
LVR	P&I		CPR**	P&I	CPR**
≤65%	7.95% 8.37%		7.95%	8.48%	
≤75%	8.25%	8.25% 8.78%		8.25%	8.90%
≤80%	8.55%		9.14%	8.55%	9.27%
≤85%	8.55%		9.14%	N / A	1
Loan > \$1M	\$1M < Loan ≤ \$1.5M	\$1.5M < Loan ≤ \$2M	\$2M < Loan ≤ \$2.5M	N/A	
Louis VIIII	+0.00%	+0.30%	+0.60%		
10	+0.50% Max LVR 75% (Up to \$750K) Max LVR 70% (Up to \$1M) MAX LVR 65% (>\$1M)				

^{*}construction loan will be 100% retained.

^{**}based on loan amount of \$350,000 loan term of 30 years, annual on going fee of \$495 $\,$

Maximum Loan Size	LVR (%)	Inner-City	Metro	Non-Metro
	0 - 60.00	\$2,500,000	\$2,500,000	\$1,500,000
Established Dranarty:	60.01 - 70.00	\$2,000,000	\$2,000,000	\$1,250,000
Established Property	70.01 - 75.001	\$1,500,000	\$1,500,000	\$1,000,000
	75.01 - 80.00 2	\$1,250,000	\$1,250,000	N/A
Construction	0 - 60.00	\$1,000,000	\$1,000,000	\$850,000
	60.01 - 70.00	\$1,000,000	\$1,000,000	\$850,000
	70.01 - 75.00	\$850,000	\$850,000	\$750,000
	75.01 - 80.00	\$750,000	\$750,000	N/A

^{*1}Maximum LVR for Western Australia (WA), Tasmania (TAS) and Northern Territory (NT) postcode properties is 70% (excluding fees)
*2 Maximum LVR for Inner-City and Non-Metro postcode properties is 75% (excluding fees)

Max Loan Amount \$1M for Established NDIS Properties Max Loan Amount \$1M for Construction Loan

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	Established Property	Construction		
Maximum Loan Size	\$2,500,000	\$1,500,000		
Maximum Single Borrower Exposure	\$4,000,000			
Maximum IO Amount	\$2,000,000 (If it is for 00 property only a maximum of 50% of the loan can be I/O the rest must be P&I)			
Repayment Types	Principal and Interest (Interest Only for maximum of 10 years (5 + 5))			
Repayment Methods Offset	100% offset facility available			
Facility	Internet and Phone Banking (Free unlimited transactions). Redraw Available.			
Maximum number of loans	Up to 6 loan splits			

FEES AND CHARGES

Valuation Fee		From 330		LVR	ESTABLISHED ≤ \$1.5M	ESTABL \$1.5M <lo< th=""><th></th><th>ESTABLISHED \$2M<loan \$2.5m<="" th="" ≤=""></loan></th></lo<>		ESTABLISHED \$2M <loan \$2.5m<="" th="" ≤=""></loan>
	Application Fee	\$990	\$990 Lender Protection		1.00%	1.0	0%	1.50%
Settlement Fee	Lenders Legal Fees	\$385 at cost Fee-up to 1.00% of Est.	≤ 65%	1.00%	1.5	0%	2.00%	
	Settlement Fee	\$550	Fee credited as loyalty	≤ 70%	1.50%	2.0	0%	2.50%
Other Fees	Annual Facility Fee	\$495 good	≤ 75%	2.00%				
Discharge	Discharge Fee	\$1500	conduct*	≤ 80%	2.50%	N/	'A	N/A
Construction	Construction Admin Fee	\$1500		≤ 85%	3.00%			
Only	Construction Progress Val Fee	\$800 (\$160 per val)	Construction	Risk Fee	LVR ≤80%			1.50%

^{*}TRACKER LOYALTY BONUS: Loans with good conduct in the first 3 years will qualify. 1.00% of Establishment Fee credited as a loyalty bonus (0.50% on 2nd anniversary and 0.50% on 3rd anniversary of settlement).

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IC Supreme Products Acceptable Security Postcodes

	Postcode Classifications					
STATE	Inner City	Metro	Non Metro			
ACT		2600 - 2639 2900 - 2920	0200 - 0799			
NSW	2000 - 2005	1000 - 1920 2006 - 2249 2558 - 2574 2740 - 2786	1921 - 1999 2250 - 2557 2575 - 2599 2640 - 2739 2787 - 2899 2921 - 2999			
VIC	3000 - 3010 8000 - 8399	3011 - 3216 3335 - 3341 3425 - 3443 3750 - 3811 3910 - 3920 3926 - 3944 3972 - 3978 3980 - 3983 8400 - 8899	3217 - 3334 3342 - 3424 3444 - 3749 3812 - 3909 3921 - 3925 3945 - 3971 3979 3984 - 3999 8900 - 8999			
QLD	4000 - 4004 9000 - 9299	4005 - 4209 4300 - 4306 4500 - 4549 9400 - 9596	4210 - 4299 4307 - 4499 4550 - 4999 9300 - 9399 9597			
SA	5000 - 5005	5006 - 5199 5800 - 5999	5200 - 5799			
WA	6000 - 6004	6005 - 6214 6800 - 6999	6215 - 6799			
TAS	7000 - 7003	7004 - 7199 7800 - 7899	7200 - 7799 7900 - 7999			
NT		0800 - 0820 0828 - 0832	0821 - 0827 0833 - 0999			

 $^{{}^{\}star}\,\text{Special NOTES:}\,\text{For Residential Loans where the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property is classified as Non Metro, maximum loan amount is $750,000 and the security property property is classified as Non Metro, maximum loan amount is $750,000 and the security property property$



IC Elite Products Acceptable Security Postcodes

HIGH RISK POSTCODES (MAX LVR 80%)					
NSW	2834, 2835, 2880.				
QLD	4006 , 4184, 4207 , 4209 , 4301 , 4413, 4415, 4455, 4503 , 4509 , 4581, 4615, 4671, 4680, 4702 , 4709, 4717, 4718, 4720, 4721, 4723, 4742, 4743, 4744, 4745, 4746, 4801, 4803, 4804, 4805, 4820, 4825, 4874.				
SA	5221, 5601, 5722, 5723, 5725.				
WA	6225, 6254, 6390, 6429, 6430, 6432, 6438, 6440, 6442, 6443, 6620, 6642, 6707, 6710, 6713, 6714, 6716, 6718, 6720, 6721, 6722, 6728, 6743, 6751, 6753, 6754, 6758, 6760, 6762, 6770, 6799.				
TAS	7253, 7467, 7469, 7470.				

^{*} NOTE: If security property is located in a High Risk Postcode, it will need an exception approval to be considered.

STATE	Metro (Category 1)	Non-Metro (Category 2)	Regional (Category 3)
NSW	2000, 2007-2011, 2015-2050, 2052, 2060-2077, 2079-2090, 2092-2097, 2099-2122, 2125-2138, 2140-2148, 2150-2168, 2170-2179, 2190-2200, 2203-2214, 2216-2234, 2563-2570, 2572-2573, 2745, 2747-2750, 2752-2754, 2756-2763, 2765-2770, 2773-2774, 2776-2780, 2782-2785.	2250-2251, 2256-2265, 2280-2285, 2287, 2289-2291, 2295, 2298-2300, 2303-2305, 2309, 2315-2327, 2330, 2333, 2335, 2337, 2340, 2350, 2360, 2370, 2380, 2390, 2400, 2422, 2428-2431, 2440, 2443-2448, 2450, 2452, 2454, 2456, 2460, 2463-2464, 2470, 2474, 2477-2478, 2480-2487, 2489, 2500, 2502, 2505-2506, 2508, 2515-2519, 2525-2530, 2533-2537, 2539-2541, 2546, 2548, 2550, 2555-2557, 2560, 2571, 2574-2577, 2580, 2582, 2590, 2594, 2611, 2619-2621, 2624, 2630, 2640-2641, 2646, 2650, 2663, 2666, 2680, 2705, 2710, 2720, 2731, 2790, 2794-2795, 2800, 2820, 2830, 2850, 2870-2871, 2880.	2267, 2278, 2286, 2292-2297, 2306-2308, 2312, 2328-2329, 2334, 2336, 2338, 2341, 2343, 2346-2347, 2352-2354, 2357-2358, 2365, 2371-2372, 2381-2382, 2388, 2402, 2404, 2409, 2420-2421, 2423, 2425, 2427, 2439, 2441, 2449, 2453, 2455, 2462, 2466, 2469, 2471-2473, 2479, 2488, 2538, 2545, 2549, 2551, 2578-2579, 2581, 2583, 2586-2587, 2618, 2622, 2627-2628, 2632, 2642-2644, 2647-2648, 2651-2653, 2655-2656, 2658, 2660, 2665, 2669, 2671-2672, 2675, 2681, 2700-2701, 2706-2707, 2711-2717, 2722, 2729-2730, 2732, 2738-2739, 2775, 2786-2787, 2798-2799, 2804, 2810, 2821, 2823-2825, 2827, 2829, 2831-2835, 2839-2840, 2843-2845, 2847-2849, 2852, 2866, 2869, 2877.
ACT	2600 -2609, 2611 -2612, 2614 -2615, 2617, 2900, 2902 -2906, 2911 -2914.	2619-2620.	2618.
VIC	3000, 3002-3006, 3008, 3011-3013, 3015-3016, 3018- 3034, 3036-3068, 3070-3076, 3078-3079, 3081-3085, 3087-3091, 3093-3097, 3099, 3101-3109, 3111, 3113-3116, 3121-3156, 3158-3163, 3165- 3175, 3177-3202, 3204-3207, 3211, 335-3338, 3429, 3750, 3752, 3754-3755, 3757, 3759, 3761, 3765-3767, 3770, 3775, 3777, 3781-3783, 3785-3789, 3791-3793, 3795-3796, 3802- 3810, 3910-3913, 3915-3916, 3918-3920, 3926-3931, 3933- 3934, 3936-3944, 3975-3978.	3212, 3214-3220, 3222-3224, 3226, 3228, 3250, 3280, 3300, 3305, 3331, 3340, 3350-3352, 3355-3356, 3358, 3377, 3380, 3400, 3434, 3437, 3442, 3444, 3450-3451, 3465, 3496, 3498, 3500, 3550-3551, 3555-3556, 3564, 3579, 3585, 3616, 3620, 3629-3631, 3636, 3644, 3658, 3660, 3672, 3677-3678, 3690 -3691, 3722, 3730, 3756, 3764, 3799, 3812, 3818, 3820, 3824-3825, 3840, 3844, 3850-3851, 3860, 3875, 3909, 3922, 3953, 3984, 3995-3996.	3213, 3225, 3227, 3230-3233, 3240-3241, 3249, 3260, 3264-3266, 3268, 3272, 3277, 3281-3285, 3301, 3304, 3311-3312, 3315, 3318, 3321, 3332, 3341-3342, 3345, 3357, 3363-3364, 3370, 3373, 3381, 3401, 3414, 3418, 3431, 3435, 3438, 3440-3441, 3446, 3453, 3458, 3460-3464, 3467, 3472, 3478, 3490, 3501, 3505, 3517-3518, 3328, 3393, 3427, 3480, 3515, 3549, 3608, 3634, 3664, 3675, 3758, 3842, 3862, 3885, 3925, 3523, 3525, 3561, 3568, 3610, 3612, 3638, 3641, 3666, 3669, 3683, 3685, 3687-3701, 3707, 3713-3714, 3717, 3723, 3737, 3740-3741, 3747, 3749, 3753, 3763, 3797, 3814-3816, 3821, 3823, 3831, 3847, 3854, 3858, 3869-3871, 3878, 3880, 3882, 3888, 3892, 3904, 3950-3951, 3956, 3959-3960, 3971, 3980-3981, 3987.



| IC Elite Products Acceptable Security Postcodes

QLD	4000, 4005-4014, 4017-4022, 4030-4032, 4034-4037, 4051- 4055,4059-4061, 4064-4070, 4072-4078, 4101-4125, 4127- 4133, 4151-4161, 4163-4165, 4169-4174, 4178- 4179, 4205, 4300-4305, 4500-4512, 4514, 4516, 4520-4521.	4184, 4207-4221, 4223-4228, 4280, 4285, 4306, 4310-4311, 4340- 4341, 4343, 4350, 4352, 4356, 4370, 4380, 4390, 4401, 4405, 4413, 4455, 4471, 4518- 4519, 4551-4553, 4555-4567, 4570, 4573, 4575, 4610, 4615, 4650, 4655, 4660, 4670-4671, 4680, 4700- 4703, 4715, 4720, 4737, 4740-4741, 4744, 4750, 4800, 4802, 4805, 4807, 4810-4818, 4820, 4825, 4850, 4854, 4857, 4860, 4865, 4868-4871, 4873-4875, 4877-4879, 4881, 4883, 4892.	4183, 4270-4272, 4275, 4307, 4309, 4312-4313, 4342, 4344, 4347, 4354-4355, 4357-4359, 4361-4362, 4373, 4385, 4387, 4400, 4406, 4410, 4415, 4420-4421, 4465, 4470, 4472, 4487, 4490, 4515, 4550, 4554, 4568-4569, 4572, 4574, 4580-4581, 4601, 4605-4606, 4614, 4621, 4625-4626, 4630, 4659, 4674, 4677, 4695, 4709-4711, 4714, 4717-4719, 4721-4723, 4725, 4730, 4738, 4742, 4745-4746, 4751, 4753-4754, 4799, 4803-4804, 4806, 4808-4809, 4819, 4821, 4824, 4830, 4849, 4852, 4858, 4861, 4872, 4876, 4881-4882, 4884-4885, 4887-4888, 4890, 4895.
SA	5000, 5006-5025, 5031-5035, 5037-5052, 5061-5070, 5072- 5076, 5081-5098, 5106-5117, 5120-5121, 5125-5127, 5134, 5136-5138, 5140-5142, 5144, 5150-5152, 5154-5156, 5158- 5174.	5118, 5153, 5211, 5214, 5251- 5253, 5255, 5271, 5280, 5290- 5291, 5333, 5341, 5351- 5352, 5355, 5501,5540, 5554, 5600, 5606, 5608, 5700.	5157, 5172, 5201, 5203-5204, 5210, 5212-5213, 5223, 5231, 5233-5235, 5238, 5241-5242, 5244-5245, 5250, 5254, 5256, 5259-5260, 5264, 5267-5268, 5275-5277, 5322, 5330, 5340, 5342-5343, 5345, 5353, 5360, 5371-5374, 5412, 5417, 5422, 5433, 5453, 5461, 5491, 5502, 5522-5523, 5556, 5558, 5571, 5573, 5575-5576, 5602, 5605, 5607, 5609, 5631, 5640-5641, 5680, 5690, 5710, 5723, 5725.
WA	6000, 6003-6012, 6014-6038, 6050-6074, 6076-6079, 6081- 6082, 6090, 6100-6112, 6121-6126, 6147-6176, 6182	6084, 6180, 6208, 6210-6211, 6225, 6230, 6232-6233, 6258, 6280-6281, 6285, 6330, 6333, 6401, 6430, 6432, 6450, 6530, 6532, 6701, 6714, 6722, 6725- 6726, 6728, 6743, 6753.	6041, 6044, 6083, 6207, 6209, 6215, 6220, 6224,6236-6237, 6239, 6244, 6255, 6260, 6271, 6275, 6282, 6284, 6290, 6302, 6304, 6306, 6308, 6312, 6315, 6317, 6324, 6375, 6390-6391, 6395, 6407, 6410, 6415, 6431, 6440, 6442, 6502-6503, 6510, 6516, 6525, 6535-6536, 6556, 6558, 6560, 6562, 6566, 6603, 6642, 6707, 6710, 6712-6713, 6718, 6720-6721, 6740, 6751, 6754, 6758, 6765, 6770.
TAS	7000, 7004-7005, 7007-7012, 7015-7019, 7021, 7025, 7050, 7052-7055, 7170-7173.	7030, 7109, 7140, 7248-7250, 7277, 7304, 7307, 7310, 7315-7316, 7320, 7325, 7330.	7020, 7112-7113, 7116, 7120, 7150, 7190, 7210, 7212, 7215-7216, 7252-7253, 7256, 7260, 7262, 7268, 7270, 7275, 7290, 7300-7303, 7305-7306, 7321-7322, 7467.
NT	0800, 0810, 0812, 0820, 0828-0830, 0832, 0834-0836.	0822, 0850, 0852, 0870, 0872, 0880.	0860, 0873, 0875, 0886.

	High Density
NSW	2000, 2017, 2018, 2020, 2077, 2113, 2121, 2127, 2141, 2142, 2144, 2145, 2150, 2155, 2160, 2170, 2241, 2250, 2750.
VIC	3000, 3003, 3004, 3006, 3008, 3011, 3066, 3122, 3123, 3128, 3141, 3145, 3169.
QLD	4000, 4001, 4002 4003, 4004, 4006, 4101, 4209, 4215, 4217, 4218.
SA	5000.
WA	6000, 6001, 6002.
NT	0800.
TAS	7000.

Inner City				
NSW	2000-2005			
VIC	3000-3010, 8000-8399			
QLD	4000-4004, 9000-9299			
SA	5000-5005			
WA	6000-6004			
TAS	7000-7003			
Inner City				
CONSIDERED ON A CASE-BY-CASE BASIS.				



Process Flow

Prepare to Submit

1. Discuss scenario with your BDM

2. Order Upfront Valuation

Fill Valuation application form Email to valuation@icmm.com.au

3. Submit case to submission@icmm.com.au and CC your BDM

2

Credit Assessment

- 1. Receive the confirmation email from ICMM to confirm received your application. Within 1 business day.
 - 2. Receive OS from assessor within 2 business days



Resubmission

1. Return OS to ICMM

Please note the time of your returning OS is the key for your application processing time

2. ICMM internal check after received your OS within 2 Business days Please note the key point is returning your OS in one email with full OS

4

Senior Review Team

- 1. Issue conditional approval
- 2. Received Broker OS and checking
 - 3. Issue formal approval

5

Settlement

- 1. Instruct Solicitor to issue the contract
- 2. Solicitor Issue Ioan doc to customer
 - 3. Customer return loan doc
- 4. Return OS to settlement@icmm.com.au (If applicable)



Post Settlement Customer Service

- 1. Set up Internet banking, interest review, discharge, cash out, change repayment method, product switch.
 - 2. Email to service@icmm.com.au Call 02 8029 0408



Contact us

Accreditation	accreditation@icmm.com.au
Scenario Enquiry	scenario@icmm.com.au
Submission	submission@icmm.com.au
Valuation	valuation@icmm.com.au
Settlement	settlement@icmm.com.au
Finance Support/Commission	finance@icmm.com.au
Customer Service	service@icmm.com.au
Complains & Feedback	complaint@icmm.com.au

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Vicky	Guo	Credit Assessor	0280290408	vicky.g@icmm.com.au
Vita	Jiang	Credit Assessor	0280290408	vita.j@icmm.com.au
Iris	Yao	Credit Assessor	0280290408	

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Annie	Chen	Customer Service & Accreditation & Discharge	SYD	0452106866	service@icmm.com.au
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